

# FINANCIAL FACTBOOK

— 平成28年1月期 第2四半期 —

*Profile of Sekisui House, Ltd.  
Second Quarter of Fiscal 2015*



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# 新設住宅着工戸数および当社住宅建築戸数の推移

Changes in numbers of new housing starts in Japan and housing constructed by Sekisui House, Ltd.

	(年度ベース：Fiscal year) (単位：戸・Units)										
	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015 (予想F)
持家 Owner-occupied houses	352,577	355,700	311,800	310,670	286,993	308,517	304,822	316,532	352,841	278,221	290,000
分譲住宅 Built for sale houses	370,275	382,503	282,632	272,607	163,590	212,083	239,086	249,660	259,148	236,042	243,000
マンション Condominiums	230,674	241,826	159,694	164,597	67,382	97,757	120,092	124,027	123,818	110,215	-
戸建 Detached houses	137,815	138,394	121,163	106,609	95,294	113,427	117,979	124,536	133,906	124,221	-
貸家 Rented houses	517,999	537,943	430,855	444,848	311,463	291,840	289,762	320,891	369,993	358,340	353,000
給与住宅 Corporate houses	8,515	9,100	10,311	11,089	13,231	6,580	7,576	5,919	5,272	7,867	10,000
合計 Total	1,249,366	1,285,246	1,035,598	1,039,214	775,277	819,020	841,246	893,002	987,254	880,470	896,000

\*予想については、住団連の「平成27年7月度 経営者の住宅景況感調査報告」に基づくものです。

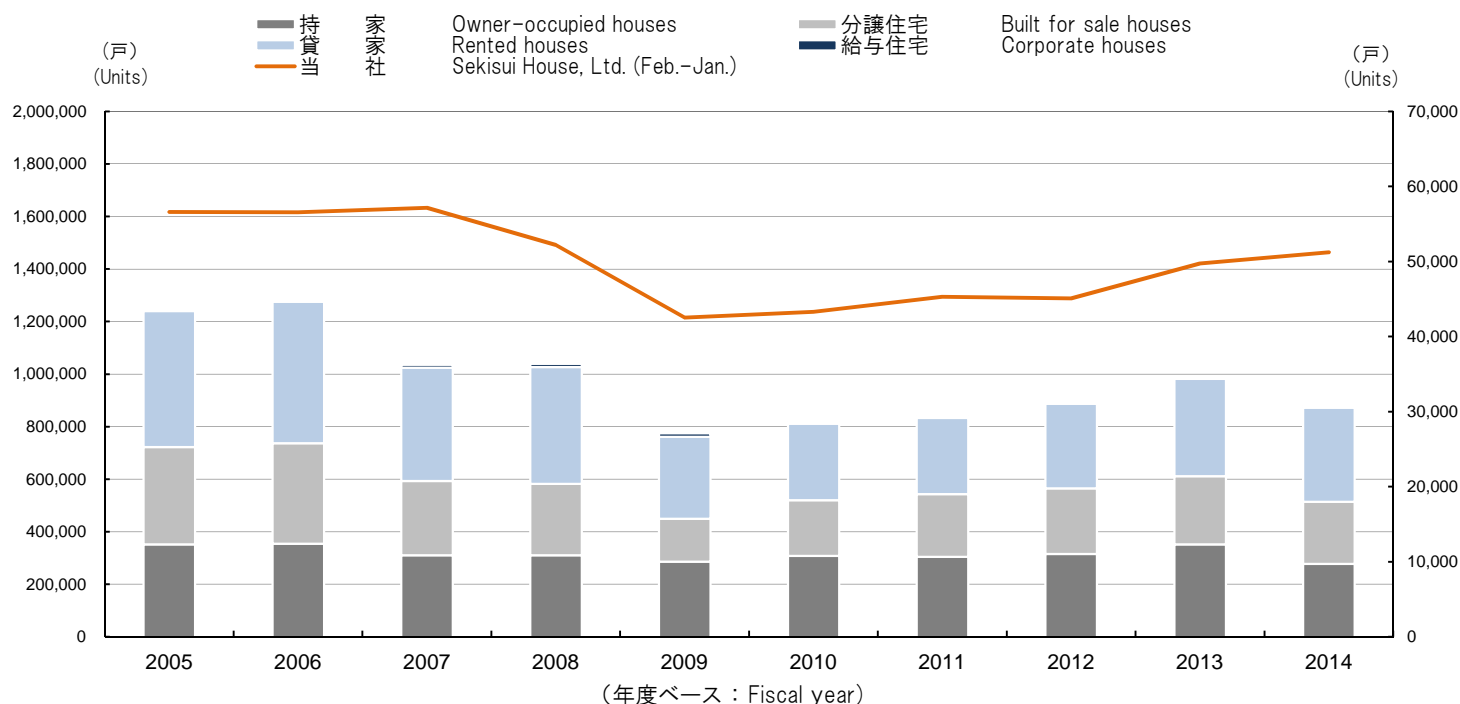
The forecast is based on the "Report of Survey on Housing Business Sentiment of Managers in July 2015" of the Japan Federation of Housing Organization.

当 社 Sekisui House, Ltd. (Feb.-Jan.)

戸建住宅（請負） Custom detached houses	16,193	15,237	14,095	13,427	12,018	13,079	14,712	13,945	15,049	13,104	11,220
分譲住宅 Built for sale houses	4,749	5,673	4,911	3,962	3,766	2,942	2,479	2,246	2,368	2,162	2,440
賃貸住宅 Rental housing	33,562	33,699	36,077	33,244	25,474	25,287	27,177	27,869	30,414	34,709	35,940
マンション（分譲） Condominiums	2,096	1,969	2,079	1,588	1,254	2,009	932	1,038	1,921	1,250	2,000
合計 Total	56,600	56,578	57,162	52,221	42,512	43,317	45,300	45,098	49,752	51,225	51,600
当社シェア Sekisui's market share in Japan	4.5%	4.4%	5.5%	5.0%	5.5%	5.3%	5.4%	5.1%	5.1%	5.7%	5.8%

\*2011年度の当社賃貸住宅には、東日本大震災発生後、被災地に建設した仮設住宅を含んでおりません。

Our Rental housing for FY2011 excludes temporary housing which we constructed in disaster-hit areas after the Great East Japan Earthquake.



# 業績推移

## Changes in business results

### 連結損益計算書

#### Consolidated Statements of Income

(単位:百万円)  
(Millions of yen)

	2010	2011	2012	2013	2014	2014 (H)	2015 (H)
売上高 Net sales	1,488,369	1,530,577	1,613,816	1,805,102	1,912,721	910,146	931,572
売上総利益 Gross profit	257,208	275,324	299,503	358,499	368,446	181,811	192,446
販売費及び一般管理費 Selling, general and administrative expenses	200,853	204,426	213,306	226,569	221,851	110,107	110,733
営業利益 Operating income	56,354	70,897	86,196	131,930	146,595	71,704	81,713
受取利息・配当金 Interest income and dividends income	2,159	2,648	2,775	2,961	3,443	1,626	2,095
持分法による投資利益 Equity in earnings of affiliates	916	449	312	2,848	5,307	1,991	2,640
営業外収益計 Total non-operating income	6,871	5,923	10,981	10,424	14,787	5,812	8,290
支払利息 Interest expenses	2,638	1,885	1,620	995	1,107	527	383
営業外費用計 Total non-operating expenses	6,954	6,746	5,411	4,559	4,957	2,312	2,678
経常利益 Ordinary income	56,271	70,075	91,767	137,794	156,426	75,203	87,325
特別利益 Extraordinary income	134	-	-	468	6,154	307	4,228
特別損失 Extraordinary loss	2,592	7,874	5,306	5,742	10,373	3,784	3,986
税金等調整前四半期(当期)純利益 Income before income taxes and minority interests	53,814	62,200	86,461	132,520	152,207	71,727	87,567
法人税等 Income taxes	23,370	33,216	37,873	49,388	59,889	28,754	35,120
四半期(当期)純利益 Net income	30,421	28,962	46,458	79,801	90,224	42,180	52,055
1株当たり四半期(当期)純利益(円) Basic net income per share	45.02円	42.90円	69.17円	118.63円	130.91円	61.46円	74.09円
1株当たり配当金(円) Dividend per share	21.00円	20.00円	28.00円	43.00円	50.00円	25.00円	27.00円
配当性向(%) Dividend payout ratio	46.65%	46.62%	40.48%	36.25%	38.19%	40.68%	36.44%

# 会社別の概要

## Summary of Subsidiaries and Affiliates

(単位:百万円)  
(Millions of yen)

	(上段)当第2四半期 Current 1H (下段)前第2四半期 Previous 1H								(上段)当第2四半期末 Current 1H (下段)前期末 Previous year-end	
	売上高 Net sales	売上総利益 Gross profit	販管費 SG&A	営業利益 Operating income	経常利益 Recurring income	特別利益 Extraordinary income	特別損失 Extraordinary loss	四半期純利益 Net income	総資産 Total assets	純資産 Net assets
積水ハウス Sekisui House	589,473	126,514	73,028	53,485	70,055	4,228	3,963	46,721	1,462,643	782,872
	578,421	118,590	74,938	43,652	55,476	307	3,714	35,264	1,409,518	771,998
積和不動産(連結) Sekiya Real Estate (Consolidated)	60,924	8,431	4,233	4,197	4,328	—	10	2,663	70,696	43,235
	57,620	7,729	4,391	3,338	3,263	—	2	1,701	72,912	42,780
積和不動産関東(連結) Sekiya Real Estate Kanto (Consolidated)	45,739	5,715	2,926	2,788	2,845	87	0	1,913	24,652	5,445
	42,497	4,929	2,825	2,104	2,148	—	0	1,120	24,190	4,851
積和不動産東北 Sekiya Real Estate Tohoku	15,839	2,620	945	1,674	1,697	—	0	1,079	17,095	7,823
	15,045	2,404	959	1,445	1,468	—	0	910	16,711	7,538
積和不動産中部(連結) Sekiya Real Estate Chubu (Consolidated)	59,596	9,795	5,287	4,507	4,542	—	1	2,867	49,456	30,079
	58,546	8,940	4,972	3,968	3,981	—	28	2,422	48,647	28,926
積和不動産関西 Sekiya Real Estate Kansai	46,266	6,953	3,359	3,593	3,571	—	23	2,216	63,089	34,076
	40,674	5,908	3,099	2,808	2,749	—	11	1,662	57,513	33,484
積和不動産中国 Sekiya Real Estate Chugoku	17,764	3,404	1,915	1,489	1,506	1	0	943	21,613	10,135
	16,608	3,130	1,763	1,366	1,376	0	—	852	21,209	9,955
積和不動産九州 Sekiya Real Estate Kyushu	15,062	2,138	1,119	1,018	1,021	—	0	657	7,890	3,565
	14,317	1,747	1,062	685	684	—	—	431	7,806	3,342
小計(積和不動産グループ計17社) Subtotal (17 Sekiya Real Estate Group companies)	265,280	40,275	20,512	19,762	20,012	88	42	12,639	261,889	137,737
	248,650	35,819	19,663	16,155	16,114	0	44	9,372	253,827	134,088
積和建設 19社 19 Sekiya Construction companies	135,426	9,592	4,483	5,108	5,393	65	85	3,363	94,317	55,066
	145,084	10,278	4,426	5,851	6,070	2	27	3,614	93,135	54,255
積水ハウスリフォーム Sekisui House Remodeling	37,249	9,047	6,569	2,477	2,665	—	36	1,598	27,707	16,077
	39,714	9,976	6,466	3,509	3,643	—	0	2,163	28,275	15,894
積水ハウス梅田オペレーション Sekisui House Umeda Operation	4,829	1,049	789	260	263	—	0	170	4,156	1,859
	4,578	907	714	193	195	—	0	121	4,139	1,796
その他 8社(国内子会社) 8 Other Companies (domestic)	5,428	1,211	656	554	553	13	13	234	5,193	1,729
	6,997	1,567	659	908	918	13	18	657	6,207	2,327
その他 157社(海外子会社) 157 Other Companies (Overseas)	29,159	7,280	6,870	409	235	—	19	△ 728	677,280	432,474
	32,415	7,202	6,170	1,031	1,696	—	—	89	585,891	387,872
連結会社全体 Gross	1,066,848	194,971	112,911	82,060	99,179	4,395	4,162	63,999	2,533,188	1,427,817
	1,055,862	184,342	113,040	71,302	84,115	323	3,804	51,283	2,380,995	1,368,231
連結消去 Eliminations and others	△ 135,275	△ 2,524	△ 2,177	△ 346	△ 11,853	△ 166	△ 176	△ 11,944	△ 521,084	△ 334,034
	△ 145,715	△ 2,530	△ 2,932	401	△ 8,911	△ 15	△ 20	△ 9,103	△ 451,585	△ 289,166
連結決算 Consolidated	931,572	192,446	110,733	81,713	87,325	4,228	3,986	52,055	2,012,103	1,093,783
	910,146	181,811	110,107	71,704	75,203	307	3,784	42,180	1,929,409	1,079,064
連単倍率 Consolidated / Non-Consolidated	1.58	1.52	1.52	1.53	1.25	1.00	1.01	1.11	1.38	1.40
	1.57	1.53	1.47	1.64	1.36	1.00	1.02	1.20	1.37	1.40

# セグメントの状況(連結)

Segment breakdown (Consolidated)

(単位:百万円)  
(Millions of yen)

## 1. 受注高 Orders

		2010	2011	2012	2013	2014	2014(H)	2015(H)
請負型ビジネス Built-to-Order Business	戸建住宅事業 Custom detached houses	469,232	467,702	495,511	525,072	388,648	196,763	202,486
	賃貸住宅事業 Rental housing	267,202	300,354	327,144	426,644	408,525	200,258	220,409
ストック型ビジネス Supplied Housing Business	リフォーム事業 Remodeling	95,094	104,086	116,339	135,123	125,647	62,943	67,556
	不動産フィー事業 Real estate management fees	361,988	378,247	393,978	408,403	428,227	212,857	223,266
開発型ビジネス Development Business	分譲住宅事業 Houses for sale	145,974	124,312	135,409	132,511	122,260	59,596	70,905
	マンション事業 Condominiums	68,579	60,717	72,048	76,649	65,771	32,695	37,181
	都市再開発事業 Urban redevelopment	35,408	24,520	45,528	44,658	176,114	25,366	64,252
	国際事業 Overseas Business	31,752	60,021	54,198	82,599	94,539	34,813	67,621
	その他 Other Businesses	53,128	57,538	64,585	96,907	82,884	41,908	39,710
合計 Total		1,528,362	1,577,501	1,704,743	1,928,571	1,892,619	867,204	993,390

## 2. 売上高 Sales

		2010	2011	2012	2013	2014	2014(H)	2015(H)
請負型ビジネス Built-to-Order Business	戸建住宅事業 Custom detached houses	455,239	475,330	465,149	517,691	427,044	227,686	196,097
	賃貸住宅事業 Rental housing	277,659	289,027	303,712	356,202	398,483	201,370	194,607
ストック型ビジネス Supplied Housing Business	リフォーム事業 Remodeling	91,443	102,180	111,548	125,046	134,166	70,191	68,540
	不動産フィー事業 Real estate management fees	361,988	378,247	393,978	408,403	428,227	212,857	223,266
開発型ビジネス Development Business	分譲住宅事業 Houses for sale	146,470	127,123	127,810	133,405	118,730	58,564	73,769
	マンション事業 Condominiums	77,185	39,681	52,538	63,083	56,699	32,178	41,931
	都市再開発事業 Urban redevelopment	22,208	37,720	45,528	42,428	178,344	27,596	64,252
	国際事業 Overseas Business	6,825	24,264	54,844	85,392	79,835	30,067	27,418
その他 Other Businesses		49,348	57,002	58,704	73,447	91,190	49,632	41,689
合計 Total		1,488,369	1,530,577	1,613,816	1,805,102	1,912,721	910,146	931,572

## 3. 受注残高 Accumulated Orders

		2010	2011	2012	2013	2014	2014(H)	2015(H)
請負型ビジネス Built-to-Order Business	戸建住宅事業 Custom detached houses	224,255	216,628	246,990	254,372	215,976	223,448	222,365
	賃貸住宅事業 Rental housing	207,775	219,101	242,533	312,975	323,018	311,863	348,820
ストック型ビジネス Supplied Housing Business	リフォーム事業 Remodeling	14,021	15,927	20,717	30,794	22,275	23,547	21,291
	不動産フィー事業 Real estate management fees	-	-	-	-	-	-	-
開発型ビジネス Development Business	分譲住宅事業 Houses for sale	31,466	28,656	36,255	35,361	38,890	36,393	36,027
	マンション事業 Condominiums	6,878	27,914	47,424	60,989	70,061	61,507	65,312
	都市再開発事業 Urban redevelopment	13,200	-	-	2,230	-	-	-
	国際事業 Overseas Business	28,723	64,480	63,833	61,040	75,745	65,787	115,948
その他 Other Businesses		25,466	26,002	31,883	55,344	47,037	47,620	45,059
合計 Total		551,787	598,711	689,639	813,108	793,006	770,166	854,824

# セグメントの状況(連結)

Segment breakdown (Consolidated)

(単位:百万円)  
(Millions of yen)

## 1. 営業利益 Operating income

		2010	2011	2012	2013	2014	2014(H)	2015(H)
請負型ビジネス Built-to-Order Business	戸建住宅事業 Custom detached houses	45,772	52,476	48,800	65,813	48,894	27,574	23,338
	賃貸住宅事業 Rental housing	26,195	26,595	27,547	36,492	45,825	22,603	23,949
ストック型ビジネス Supplied Housing Business	リフォーム事業 Remodeling	8,530	9,624	11,542	14,037	14,997	8,716	7,697
	不動産フィー事業 Real estate management fees	12,429	14,260	17,039	20,064	23,405	11,976	14,246
開発型ビジネス Development Business	分譲住宅事業 Houses for sale	516	3,685	1,580	8,143	8,491	5,033	6,372
	マンション事業 Condominiums	△ 1,009	△ 9,947	1,004	3,978	4,738	2,578	3,687
	都市再開発事業 Urban redevelopment	4,812	9,974	9,787	8,561	25,802	6,076	17,659
	国際事業 Overseas Business	△ 2,065	△ 3,176	4,247	8,581	4,419	791	△ 345
	その他 Other Businesses	△ 3,950	△ 35	△ 445	1,690	3,123	2,367	1,467
	消去又は全社 Eliminations and back office	△ 34,876	△ 32,560	△ 34,907	△ 35,434	△ 33,102	△ 16,015	△ 16,360
	合計 Total	56,354	70,897	86,196	131,930	146,595	71,704	81,713

## 2. 営業利益率 Operating Profit Margin

		2010	2011	2012	2013	2014	2014(H)	2015(H)
請負型ビジネス Built-to-Order Business	戸建住宅事業 Custom detached houses	10.1%	11.0%	10.5%	12.7%	11.4%	12.1%	11.9%
	賃貸住宅事業 Rental housing	9.3%	9.2%	9.1%	10.2%	11.5%	11.2%	12.3%
ストック型ビジネス Supplied Housing Business	リフォーム事業 Remodeling	9.3%	9.4%	10.3%	11.2%	11.2%	12.4%	11.2%
	不動産フィー事業 Real estate management fees	3.4%	3.8%	4.3%	4.9%	5.5%	5.6%	6.4%
開発型ビジネス Development Business	分譲住宅事業 Houses for sale	0.4%	2.9%	1.2%	6.1%	7.2%	8.6%	8.6%
	マンション事業 Condominiums	△ 1.3%	△ 25.1%	1.9%	6.3%	8.4%	8.0%	8.8%
	都市再開発事業 Urban redevelopment	21.6%	26.4%	21.5%	20.2%	14.5%	22.0%	27.5%
	国際事業 Overseas Business	△ 30.3%	△ 13.1%	7.7%	10.0%	5.5%	2.6%	△ 1.3%
	その他 Other Businesses	△ 8.0%	△ 0.1%	△ 0.8%	2.3%	3.4%	4.8%	3.5%
	合計 Total	3.8%	4.6%	5.3%	7.3%	7.7%	7.9%	8.8%

## 3. 売上総利益率 Gross Margin

		2010	2011	2012	2013	2014	2014(H)	2015(H)
請負型ビジネス Built-to-Order Business	戸建住宅事業 Custom detached houses	22.9%	23.6%	23.6%	24.9%	24.8%	24.9%	25.0%
	賃貸住宅事業 Rental housing	21.3%	21.5%	20.6%	21.3%	21.7%	21.6%	23.1%
ストック型ビジネス Supplied Housing Business	リフォーム事業 Remodeling	22.8%	22.6%	23.2%	24.5%	23.6%	24.1%	23.6%
	不動産フィー事業 Real estate management fees	11.0%	11.7%	12.3%	12.8%	13.4%	13.5%	14.2%
開発型ビジネス Development Business	分譲住宅事業 Houses for sale	12.0%	14.2%	12.4%	16.9%	17.6%	18.8%	18.1%
	マンション事業 Condominiums	6.8%	△ 13.9%	10.6%	14.6%	17.6%	16.9%	15.7%
	都市再開発事業 Urban redevelopment	28.6%	29.5%	24.7%	23.7%	15.5%	25.3%	29.1%
	国際事業 Overseas Business	15.6%	17.3%	26.6%	25.0%	23.1%	23.2%	24.9%
	その他 Other Businesses	9.4%	15.2%	14.6%	16.0%	15.1%	15.2%	16.2%
	合計 Total	17.3%	18.0%	18.6%	19.9%	19.3%	20.0%	20.7%

# 連結貸借対照表(資産の部)

## Consolidated Balance Sheets (Assets)

(単位:百万円)  
(Millions of yen)

	2010	2011	2012	2013	2014	2015(H)
<b>資産の部</b> Assets						
<b>流動資産</b> Current assets						
現金預金 Cash and deposits	151,983	169,524	180,232	182,134	195,989	189,890
受取手形及び完成工事未収入金 Notes receivable, accounts receivable from completed construction contracts	35,545	36,530	38,612	46,182	53,943	48,645
有価証券 Short-term investment securities	5	5,000	2,098	1,044	439	1,598
棚卸資産 Inventories	550,435	616,332	648,822	753,594	787,354	873,513
未成工事支出金 Costs on uncompleted construction contracts	12,212	8,344	8,455	10,558	8,647	7,876
分譲建物 Buildings for sale	131,737	135,541	149,674	178,220	232,567	272,552
分譲土地・未成分譲土地 Undeveloped land and Land for sale in lots	400,323	465,635	483,092	553,516	536,397	584,218
その他流動資産 Other	86,922	90,676	87,948	96,881	92,797	96,314
貸倒引当金 Allowance for doubtful accounts	△ 2,361	△ 1,989	△ 1,823	△ 1,246	△ 1,257	△ 1,239
<b>流動資産計</b> Total current assets	822,530	916,074	955,891	1,078,589	1,129,266	1,208,723
<b>固定資産</b> Noncurrent assets						
有形固定資産 Property, plant and equipment	352,131	354,135	386,983	466,534	543,711	558,030
建物及び構築物 Buildings and structures	131,540	131,326	140,235	194,169	214,498	208,361
土地 Land	193,249	191,355	210,654	235,023	301,088	320,542
その他 Other	27,342	31,453	36,093	37,341	28,124	29,125
無形固定資産 Intangible assets	9,809	14,331	15,329	16,546	16,123	15,743
投資その他資産 Investments and other assets	156,837	161,287	181,067	207,333	240,307	229,606
<b>固定資産計</b> Total noncurrent assets	518,778	529,754	583,381	690,415	800,143	803,379
<b>資産合計</b> Total assets	1,341,308	1,445,828	1,539,272	1,769,005	1,929,409	2,012,103



# 販売用土地推移(連結)

## Trend in land for sale (Consolidated)

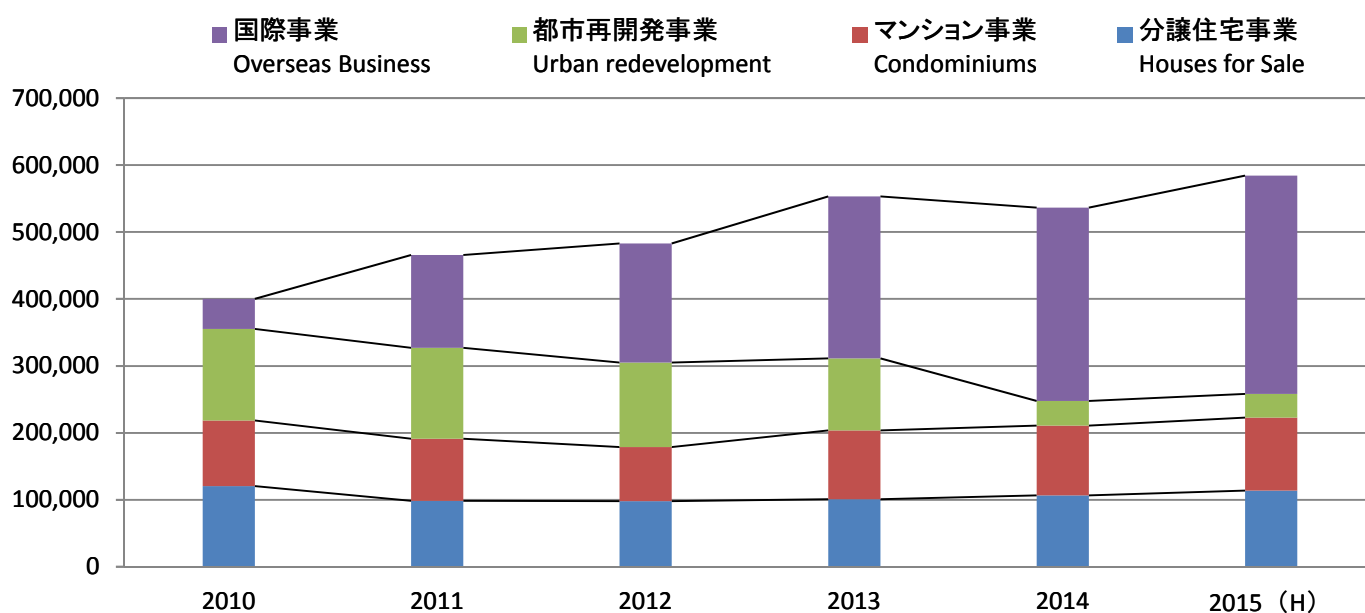
(単位:百万円)  
(Millions of yen)

	2010	2011	2012	2013	2014	2015(H)
新規受入 New acceptance	65,219	146,251	122,244	180,377	160,233	126,529
当期売上(原価ベース) Sales (Cost base)	91,144	73,628	100,539	106,229	175,320	78,082
評価損 Loss on evaluation	2,163	7,310	4,248	3,722	2,031	626
販売用土地期末残高 Balance at the end of the fiscal year	400,323	465,635	483,092	553,516	536,397	584,218

### 販売用土地(分譲土地・未成分譲土地)用途別内訳 Details of land for sale in lots and undeveloped land for sale by use

(単位:百万円)  
(Millions of yen)

	2010	2011	2012	2013	2014	2015(H)
国際事業 Overseas Business	44,975	138,531	178,078	242,420	288,564	326,058
都市再開発事業 Urban redevelopment	136,939	135,707	125,987	107,276	37,032	35,589
マンション事業 Condominiums	98,042	93,026	80,873	103,034	104,001	108,601
分譲住宅事業 Houses for Sale	120,365	98,370	98,152	100,785	106,798	113,968
合計 Total	400,323	465,635	483,092	553,516	536,397	584,218



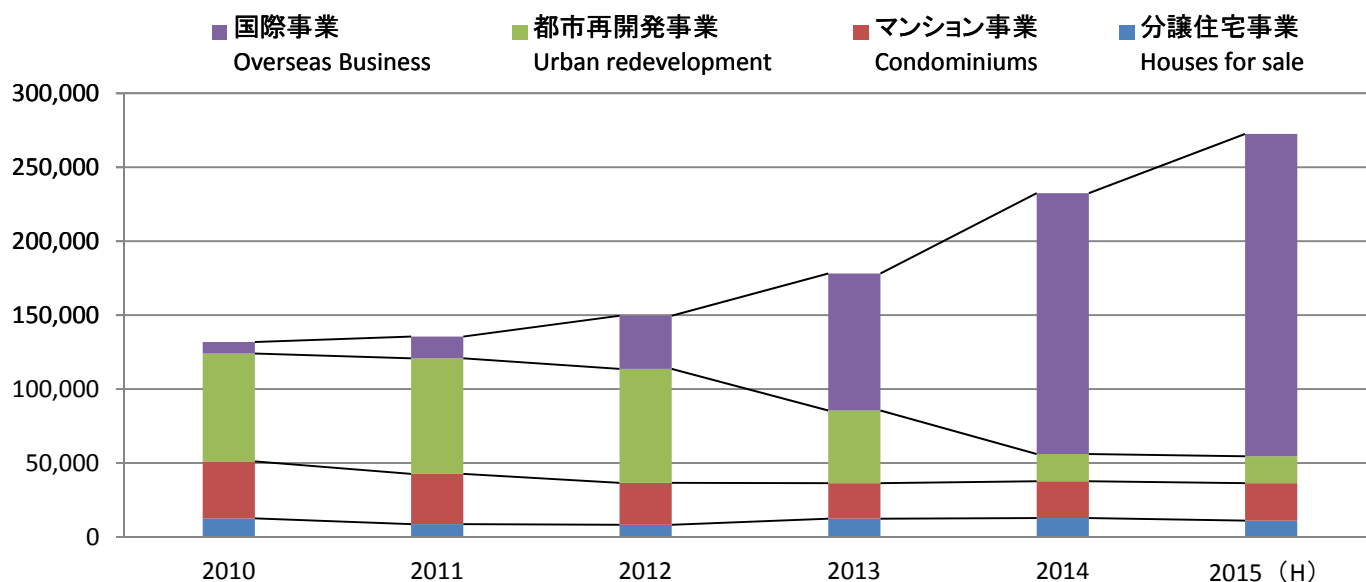
# 分譲建物推移(連結)

## Trend in buildings for sale (Consolidated)

分譲建物用途別内訳  
Details of buildings for sale

(単位:百万円)  
(Millions of yen)

	2010	2011	2012	2013	2014	2015(H)
国際事業 Overseas Business	7,590	14,792	36,122	92,788	176,460	218,012
都市再開発事業 Urban redevelopment	73,117	78,186	76,887	48,967	18,485	18,243
マンション事業 Condominiums	38,492	33,918	28,461	24,174	24,892	25,170
分譲住宅事業 Houses for Sale	12,537	8,644	8,203	12,289	12,728	11,126
合計 Total	131,737	135,541	149,674	178,220	232,567	272,552



## 主なオフィス・商業ビルの概要

### Summary of major office and commercial buildings

	プロジェクト名 Project name	所在地 Location	概要 Notes	敷地面積 Area (approx.)	延床面積 Floor space (approx.)	当社持分 Our stake
【開発物件】 Properties that Sekisui House developed	本町ガーデンシティ Hommachi Garden City	大阪市 Osaka	オフィス、ホテル等 Office building, Hotel, etc	約3,700㎡	約50,000㎡	ホテル部分を所有 Owns hotel section (※注)
	本町南ガーデンシティ Hommachi Minami Garden City	大阪市 Osaka	オフィスビル Office building	約3,700㎡	約47,000㎡	43.7% (※注)
	ガーデンシティ品川御殿山 Garden City Shinagawa Gotenyama	東京都 品川区 Shinagawa, Tokyo	オフィスビル Office building	約15,940㎡	約63,900㎡	45.5% (※注)
	グランフロント大阪 Grand Front Osaka	大阪市 Osaka	オフィス、マンション等 Office building, Condos, etc	約37,900㎡	約483,600㎡	10%
	ザ・リッツ・カールトンホテル京都 The Ritz Carlton Hotel Kyoto	京都市 Kyoto	ホテル Hotel	約5,900㎡	約24,700㎡	100%
	御殿山SHビル Gotenyama SH Building	東京都 品川区 Shinagawa, Tokyo	オフィスビル Office building	約6,850㎡	約20,000㎡	リート組入 Held in Reit portfolio
	【取得物件】 Properties that Sekisui House acquired	国際赤坂ビルディング Kokusai Akasaka Building	東京都 港区 Minato, Tokyo	オフィスビル Office building	約6,000㎡	約62,700㎡
	赤坂ガーデンシティ Akasaka Garden City	東京都 港区 Minato, Tokyo	オフィスビル Office building	約6,900㎡	約48,100㎡	66.2%

※注: 残りの持分は積水ハウス・リート投資法人に組入済  
\*Note: Remaining stakes are held in the Sekisui House Reit portfolio.

# 連結貸借対照表(負債・純資産の部)

## Consolidated Balance Sheets (Liabilities and net assets)

(単位:百万円)  
(Millions of yen)

	2010	2011	2012	2013	2014	2015(H)
<b>負債の部</b> Liabilities						
<b>流動負債</b> Current liabilities						
支払手形・工事未払金 Notes payable, accounts payable for construction contracts	149,714	138,538	150,587	174,726	160,830	156,531
未成工事受入金 Advances received on uncompleted construction contracts	75,539	76,272	87,886	116,352	102,324	118,650
短期社債 Short-term bonds payable	-	-	-	-	20,000	65,000
短期借入金 Short-term loans payable	25	18,970	18,696	38,009	67,975	135,413
1年内償還予定の社債 Current portion of bonds	-	59,995	-	-	70,000	-
1年内償還予定の新株予約権付社債 Current portion of bonds with subscription rights to shares	-	-	-	-	-	2,310
1年内返済予定の長期借入金 Current portion of long-term loans payable	27,454	2,108	50,201	45,587	11,035	46,394
未払法人税等 Income taxes payable	9,038	27,043	26,840	31,085	23,390	23,266
その他 Other	62,316	85,323	76,811	96,899	106,679	83,709
<b>流動負債合計</b> Total current liabilities	<b>324,088</b>	<b>408,251</b>	<b>411,024</b>	<b>502,659</b>	<b>562,235</b>	<b>631,275</b>
<b>固定負債</b> Noncurrent liabilities						
社債 Bonds payable	129,990	70,000	90,000	90,000	60,000	90,000
新株予約権付社債 Bonds with subscription rights to shares	-	50,000	50,000	36,390	12,300	-
長期借入金 Long-term loans payable	54,560	62,660	58,130	77,391	106,726	86,845
その他 Other	94,639	104,542	116,053	121,148	109,082	110,199
<b>固定負債合計</b> Total noncurrent liabilities	<b>279,190</b>	<b>287,202</b>	<b>314,184</b>	<b>324,929</b>	<b>288,109</b>	<b>287,044</b>
<b>負債合計</b> Total liabilities	<b>603,279</b>	<b>695,454</b>	<b>725,208</b>	<b>827,589</b>	<b>850,345</b>	<b>918,320</b>
<b>純資産</b> Net assets						
株主資本 Shareholder's equity	732,021	746,028	777,688	846,843	912,850	922,151
その他の包括利益累計額 Accumulated other comprehensive income	4,940	△ 2,198	28,718	84,101	155,573	160,728
新株予約権 Subscription rights to shares	292	365	429	474	536	581
少数株主持分 Minority interests	774	6,178	7,228	9,996	10,104	10,321
<b>純資産合計</b> Total Net assets	<b>738,029</b>	<b>750,374</b>	<b>814,063</b>	<b>941,415</b>	<b>1,079,064</b>	<b>1,093,783</b>
<b>負債・純資産合計</b> Total liabilities and net assets	<b>1,341,308</b>	<b>1,445,828</b>	<b>1,539,272</b>	<b>1,769,005</b>	<b>1,929,409</b>	<b>2,012,103</b>
	2010	2011	2012	2013	2014	2015(H)
<b>有利子負債</b> Interest-bearing Liabilities	212,030	265,331	268,622	289,860	351,731	429,560
<b>D/Eレシオ(%)=有利子負債/自己資本</b> Debt/Equity ratio(%)	28.77%	35.67%	33.31%	31.14%	32.92%	39.67%

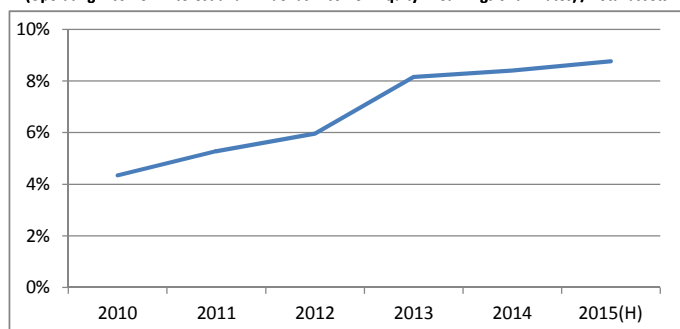
# 連結経営指標推移

## Consolidated Financial analysis

	2010	2011	2012	2013	2014	2014 (H)	2015 (H)
<b>総資産事業利益率(ROA)</b> ※2014年度より事業利益に持分法投資損益を含めております。 (Operating income + Interest and Dividends income + Equity in earnings of affiliates) / Total assets	4.34%	5.28%	5.96%	8.15%	8.40%	8.31%	8.77%
<b>総資産営業利益率</b> Operating income / Total assets	4.18%	5.09%	5.78%	7.98%	7.93%	7.92%	8.29%
<b>総資産当期純利益率</b> Net income / Total assets	2.26%	2.08%	3.11%	4.82%	4.88%	4.66%	5.28%
<b>株主資本利益率(ROE)</b> Net income / Shareholders' equity	4.19%	3.91%	5.99%	9.19%	9.03%	8.95%	9.68%
<b>売上高対総利益率</b> Gross profit / Sales	17.28%	17.99%	18.56%	19.86%	19.26%	19.98%	20.66%
<b>売上高対営業利益率</b> Operating income / Sales	3.79%	4.63%	5.34%	7.31%	7.66%	7.88%	8.77%
<b>総資産回転率</b> Sales / Total assets (times)	1.10 回	1.10 回	1.08 回	1.09 回	1.03 回	1.00 回	0.95 回
<b>株主資本比率</b> Shareholders' equity / Total assets	54.94%	51.45%	52.39%	52.63%	55.38%	51.42%	53.82%
<b>1株当たり純資産</b> Shareholders' equity / Shares (yen)	1,090.67円	1,107.43円	1,200.63円	1,358.60円	1,527.52円	1,377.81円	1,547.36円
<b>株価収益率 (PER)</b> Stock price at the end of year / Net income per share (times)	17.75倍	16.69倍	14.54倍	12.09倍	11.66倍	11.08倍	12.44倍
<b>株価純資産倍率 (PBR)</b> Stock price at the end of year / Shareholders' equity per share (times)	0.73倍	0.65倍	0.84倍	1.06倍	1.00倍	0.99倍	1.19倍

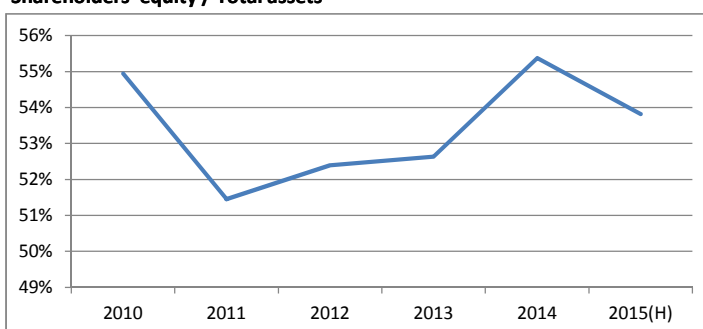
### 総資産事業利益率

(Operating income + Interest and Dividends income + Equity in earnings of affiliates) / Total assets



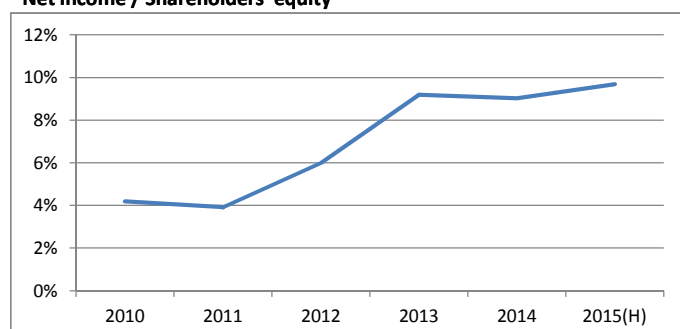
### 株主資本比率

Shareholders' equity / Total assets



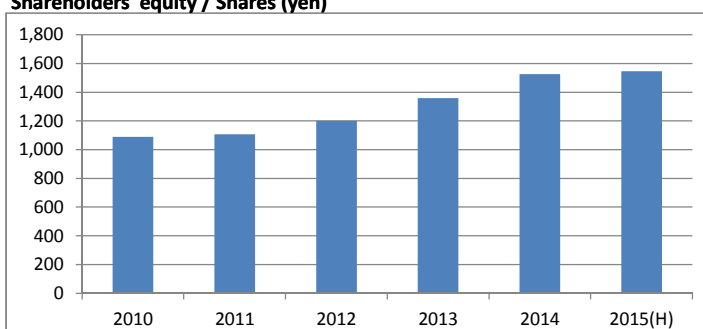
### 株主資本利益率

Net income / Shareholders' equity



### 1株当たり純資産

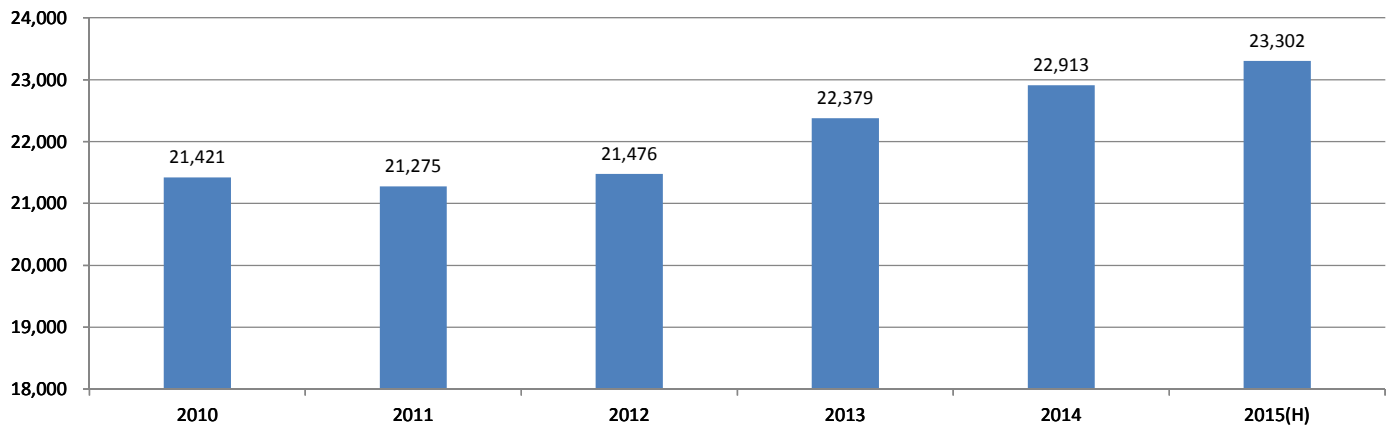
Shareholders' equity / Shares (yen)



# 従業員数（連結）

## Employee (Consolidated)

	2010	2011	2012	2013	2014	2015(H)
従業員数 The number of employees	21,421	21,275	21,476	22,379	22,913	23,302



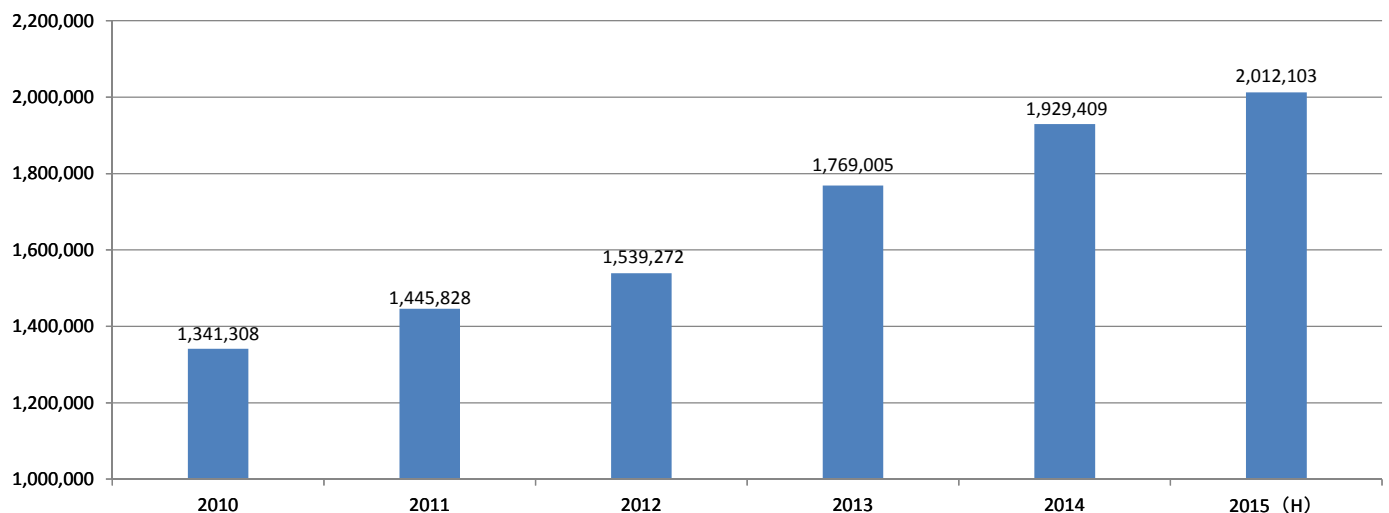
# セグメント別構成

## Segments of Sekisui House Group

### 資産 Assets

(単位:百万円)  
(Millions of yen)

		2010	2011	2012	2013	2014	2015(H)
請負型ビジネス Built-to-Order Business	戸建住宅事業 Custom detached	82,959	78,187	76,025	83,024	72,170	67,491
	賃貸住宅事業 Rental housing	36,969	35,288	36,989	43,906	46,738	43,808
ストック型ビジネス Supplied Housing Business	リフォーム事業 Remodeling	8,076	8,753	10,172	12,995	13,168	13,543
	不動産フィー事業 Real estate	75,484	85,742	90,295	90,425	96,792	89,101
開発型ビジネス Development Business	分譲住宅事業 Houses for sale	171,463	140,089	137,529	137,124	142,246	146,518
	マンション事業 Condominiums	138,906	129,728	112,434	131,123	135,612	139,894
	都市再開発事業 Urban redevelopment	507,099	513,878	539,498	572,730	556,704	576,935
	国際事業 Overseas Business	76,684	218,885	302,433	446,166	631,559	726,118
	その他 Other Businesses	9,055	8,926	9,632	13,589	14,285	13,154
事務管理部門 Back Office	234,609	226,349	224,261	237,918	220,131	195,535	
合計 Total		1,341,308	1,445,828	1,539,272	1,769,005	1,929,409	2,012,103



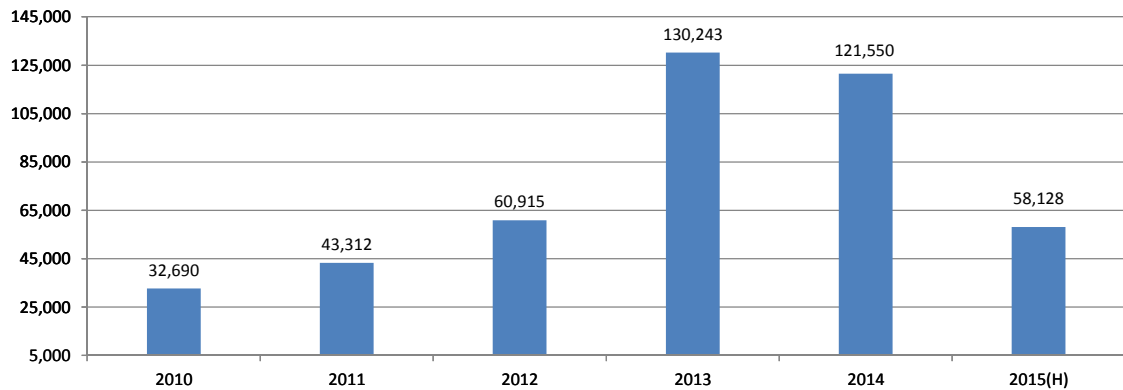
# セグメント別構成

## Segments of Sekisui House Group

### 設備投資額 Capital expenditure

(単位:百万円)  
(Millions of yen)

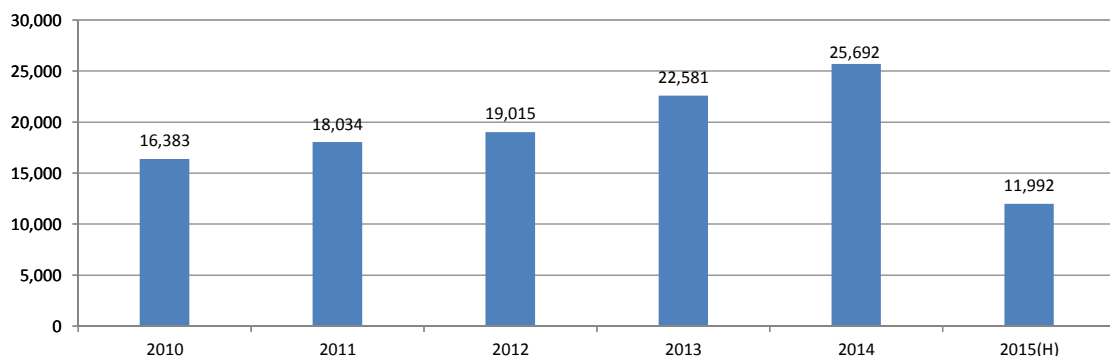
		2010	2011	2012	2013	2014	2015(H)
請負型ビジネス Built-to-Order Business	戸建住宅事業 Custom detached	6,522	6,242	6,800	7,882	3,737	1,025
	賃貸住宅事業 Rental housing	1,867	1,004	1,415	1,903	709	351
ストック型ビジネス Supplied Housing Business	リフォーム事業 Remodeling	29	46	19	11	18	6
	不動産ブローカー事業 Real estate	635	1,068	1,200	1,814	558	263
開発型ビジネス Development Business	分譲住宅事業 Houses for sale	1,575	1,076	1,258	1,341	569	209
	マンション事業 Condominiums	24	45	33	1	2	13
	都市再開発事業 Urban redevelopment	18,382	23,363	45,542	109,108	112,245	53,932
	国際事業 Overseas Business	1,424	7,369	2,682	1,561	410	180
	その他 Other Businesses	82	52	78	2,370	156	29
事務管理部門 Back Office		2,146	3,043	1,885	4,247	3,142	2,116
合計 Total		32,690	43,312	60,915	130,243	121,550	58,128



### 減価償却実施額 Depreciation expense

(単位:百万円)  
(Millions of yen)

		2010	2011	2012	2013	2014	2015(H)
請負型ビジネス Built-to-Order Business	戸建住宅事業 Custom detached	4,649	5,292	5,428	5,704	4,995	2,231
	賃貸住宅事業 Rental housing	1,846	1,992	2,046	2,213	2,587	1,310
ストック型ビジネス Supplied Housing Business	リフォーム事業 Remodeling	94	96	101	104	113	47
	不動産ブローカー事業 Real estate	444	475	1,124	1,424	989	434
開発型ビジネス Development Business	分譲住宅事業 Houses for sale	1,165	1,071	1,059	1,065	995	587
	マンション事業 Condominiums	82	58	54	89	80	9
	都市再開発事業 Urban redevelopment	4,877	5,119	5,748	8,294	10,958	4,973
	国際事業 Overseas Business	102	586	589	1,088	1,514	856
	その他 Other Businesses	348	460	501	644	1,042	484
事務管理部門 Back Office		2,771	2,880	2,363	1,952	2,414	1,056
合計 Total		16,383	18,034	19,015	22,581	25,692	11,992



# 受注高の状況(個別)

## The state of orders (Non-consolidated)

(単位:百万円)  
(Millions of yen)

	Fiscal 2012		Fiscal 2013		Fiscal 2014		Fiscal 2014(H)		Fiscal 2015(H)	
	棟数 Buildings	金額 Amounts	棟数 Buildings	金額 Amounts	棟数 Buildings	金額 Amounts	棟数 Buildings	金額 Amounts	棟数 Buildings	金額 Amounts
<b>戸建住宅事業</b> Custom detached houses										
鉄骨戸建 Steel frame	9,871	347,121	9,579	358,359	6,444	256,918	3,302	128,949	3,249	132,326
シャーウッド戸建 Wood frame	4,106	140,215	4,340	154,942	3,325	122,050	1,743	63,551	1,688	63,454
<b>小計</b> Subtotal	13,977	487,337	13,919	513,302	9,769	378,968	5,045	192,501	4,937	195,780
<b>賃貸住宅事業</b> Rental housing										
シャームゾン Low-rise apartments	4,858	286,352	5,499	375,074	4,882	371,260	2,430	179,287	2,521	199,520
RC請負 RC contracts	144	44,839	185	63,380	90	47,725	25	26,461	76	28,066
<b>小計</b> Subtotal	5,002	331,191	5,684	438,455	4,972	418,986	2,455	205,748	2,597	227,586
<b>分譲住宅事業</b> Houses for sale										
鉄骨戸建 Steel frame	1,859	54,166	1,671	50,855	1,249	42,401	639	19,621	824	25,995
シャーウッド戸建 Wood frame	633	18,208	670	20,281	624	19,525	308	9,637	345	11,743
土地 Land		44,254		41,921		37,531		21,545		24,006
<b>小計</b> Subtotal	2,492	116,628	2,341	113,058	1,873	99,457	947	50,804	1,169	61,746
<b>分譲マンション事業</b> Condominiums										
分譲マンション建物 Condominiums		38,510		38,593		30,273		15,913		21,035
分譲マンション土地 Land		29,682		33,344		28,322		14,897		12,323
<b>小計</b> Subtotal		68,192		71,938		58,595		30,811		33,359
<b>都市再開発事業</b> Urban redevelopment		33,242		34,048		156,693		14,763		55,347
<b>その他</b> Other Business										
エクステリア Exteriors		58,548		89,340		74,058		37,494		34,892
その他 Other		15,082		16,514		14,961		8,191		7,767
<b>小計</b> Subtotal		73,630		105,854		89,019		45,686		42,659
<b>合計</b> Total	21,471	1,110,223	21,944	1,276,658	16,614	1,201,720	8,447	540,316	8,703	616,480

# 受注残高の状況(個別)

## The state of accumulated orders (Non-consolidated)

(単位:百万円)  
(Millions of yen)

	Fiscal 2012		Fiscal 2013		Fiscal 2014		Fiscal 2014(H)		Fiscal 2015(H)	
	棟数 Buildings	金額 Amounts	棟数 Buildings	金額 Amounts	棟数 Buildings	金額 Amounts	棟数 Buildings	金額 Amounts	棟数 Buildings	金額 Amounts
<b>戸建住宅事業</b> Custom detached houses										
鉄骨戸建 Steel frame	5,347	167,944	5,232	170,881	3,880	146,757	4,295	149,580	4,044	149,137
シャーウッド戸建 Wood frame	2,493	75,072	2,555	77,823	1,940	64,286	2,213	69,182	2,051	67,062
小計 Subtotal	7,840	243,016	7,787	248,705	5,820	211,044	6,508	218,763	6,095	216,200
<b>賃貸住宅事業</b> Rental housing										
シャームゾン Low-rise apartments	3,450	183,759	4,087	241,863	3,603	254,955	3,691	239,693	3,731	276,802
RC請負 RC contracts	322	62,906	395	80,585	367	82,334	346	84,608	383	88,899
小計 Subtotal	3,772	246,665	4,482	322,448	3,970	337,289	4,037	324,301	4,114	365,701
<b>分譲住宅事業</b> Houses for sale										
鉄骨戸建 Steel frame	682	16,249	662	17,182	510	16,783	547	14,344	588	17,192
シャーウッド戸建 Wood frame	308	7,125	306	7,455	256	6,805	280	7,390	306	8,712
土地 Land		9,331		7,464		10,464		11,159		7,561
小計 Subtotal	990	32,705	968	32,103	766	34,053	827	32,894	894	33,466
<b>分譲マンション事業</b> Condominiums										
分譲マンション建物 Condominiums		28,215		32,610		30,992		29,872		33,852
分譲マンション土地 Land		18,474		28,215		35,445		30,304		27,911
小計 Subtotal		46,689		60,825		66,377		60,176		61,763
<b>都市再開発事業</b> Urban redevelopment		-		2,230		-		-		-
<b>その他</b> Other Business										
エクステリア Exteriors		31,977		55,176		46,778		47,546		44,951
その他 Other		807		1,226		757		927		1,224
小計 Subtotal		32,784		56,403		47,535		48,474		46,175
<b>合計</b> Total	12,602	601,860	13,237	722,715	10,556	696,300	11,372	684,610	11,103	723,307



# 売上高の状況（個別）

## The state of sales (Non-consolidated )

(単位:百万円)  
(Millions of yen)

	Fiscal 2012			Fiscal 2013			Fiscal 2014			Fiscal 2014(H)			Fiscal 2015(H)		
	棟数 Buildings	戸数 Unit	金額 Amounts	棟数 Buildings	戸数 Unit	金額 Amounts	棟数 Buildings	戸数 Unit	金額 Amounts	棟数 Buildings	戸数 Unit	金額 Amounts	棟数 Buildings	戸数 Unit	金額 Amounts
<b>戸建住宅事業</b> Custom detached houses															
鉄骨戸建 Steel frame	9,406	10,180	326,841	9,694	10,656	355,422	7,796	9,111	281,042	4,239	4,941	150,250	3,085	3,686	129,946
シャールウッド戸建 Wood frame	3,746	3,765	130,734	4,278	4,393	152,191	3,940	3,993	135,587	2,085	2,102	72,192	1,577	1,598	60,678
小計 Subtotal	13,152	13,945	457,576	13,972	15,049	507,613	11,736	13,104	416,629	6,324	7,043	222,442	4,662	5,284	190,624
<b>賃貸住宅事業</b> Rental housing															
シャールメン Low-rise apartments	4,627	24,435	264,492	4,862	27,757	316,970	5,366	32,247	358,167	2,826	16,999	181,457	2,393	14,763	177,673
RC請負 RC contracts	116	3,434	42,778	112	2,657	45,701	118	2,462	45,976	74	1,714	22,438	60	1,464	21,501
小計 Subtotal	4,743	27,869	307,270	4,974	30,414	362,671	5,484	34,709	404,144	2,900	18,713	203,895	2,453	16,227	199,174
<b>分譲住宅事業</b> Houses for sale															
鉄骨戸建 Steel frame	1,764	1,765	52,019	1,691	1,695	49,922	1,401	1,488	42,800	754	802	22,459	746	915	25,586
シャールウッド戸建 Wood frame	481	481	15,017	672	673	19,950	674	674	20,175	334	334	9,703	295	295	9,836
土地 Land			40,744			43,787			34,531			17,849			26,910
小計 Subtotal	2,245	2,246	107,781	2,363	2,368	113,659	2,075	2,162	97,507	1,088	1,136	50,013	1,041	1,210	62,333
<b>分譲マンション事業</b> Condominiums															
分譲マンション建物 Condominiums	16	1,038	27,060	13	1,921	34,198	26	1,250	31,961	13	778	18,651	10	580	18,105
分譲マンション土地 Land			21,506			23,602			21,083			12,809			19,867
小計 Subtotal	16	1,038	48,567	13	1,921	57,801	26	1,250	53,044	13	778	31,460	10	580	37,972
<b>都市再開発事業</b> Urban redevelopment															
			33,242			31,818			158,923			16,993			55,347
<b>その他</b> Other Business															
エクステリア Exteriors			52,734			66,141			82,455			45,124			36,719
その他 Other			15,168			16,095			15,430			8,491			7,300
小計 Subtotal			67,903			82,236			97,886			53,615			44,020
<b>合計</b> Total	20,156	45,098	1,022,340	21,322	49,752	1,155,802	19,321	51,225	1,228,135	10,325	27,670	578,421	8,166	23,301	589,473

## 営業拠点数 Sales offices of Sekisui House

積水ハウス  
Sekisui House, Ltd

	2010	2011	2012	2013	2014	2015.07
支店 Branch	123	124	123	125	123	123
カスタマーズセンター Customers Center	32	30	30	30	29	29
展示場 Display home	436	425	423	428	420	415

積水ハウスリフォーム  
Sekisui House Remodeling, Ltd

	2010	2011	2012	2013	2014	2015.07
営業所 Branch	39	42	41	40	41	41

## 当社住宅の傾向 Trend in housing constructed by Sekisui House

(単位:千円)  
(Thousands of yen)

		2010	2011	2012	2013	2014	2015(H)
請負戸建 * Built-to-Order Detached Houses	1棟当たり売上金額 Sales per detached house	31,720	33,113	33,442	34,503	35,659	37,063
	1棟当たり面積 Floor area per detached house	138.81 m <sup>2</sup>	139.21 m <sup>2</sup>	139.93 m <sup>2</sup>	141.09 m <sup>2</sup>	140.25 m <sup>2</sup>	141.77 m <sup>2</sup>
	3.3㎡当たり売上金額 Sales per 3.3㎡ of detached house	755	786	790	808	840	864
土地付建売 建物部分 * Built for Sale Houses without Land	1棟当たり売上金額 Sales per built for sale house	25,780	26,872	27,182	27,878	28,496	30,823
	1棟当たり面積 Floor area per built for sale house	122.33 m <sup>2</sup>	121.67 m <sup>2</sup>	122.72 m <sup>2</sup>	122.77 m <sup>2</sup>	120.73 m <sup>2</sup>	120.34 m <sup>2</sup>
	1棟当たり売上金額 Sales per building	51,385	52,638	55,196	61,284	68,549	73,855
賃貸住宅 Built-to-Order Low-rise Apartments	1棟当たり面積 Floor area per building	295.61 m <sup>2</sup>	292.29 m <sup>2</sup>	301.67 m <sup>2</sup>	324.95 m <sup>2</sup>	346.64 m <sup>2</sup>	357.84 m <sup>2</sup>
	3.3㎡当たり売上金額 Sales per 3.3㎡ of low-rise apartment	574	595	604	623	653	682
	1区画当たり売上金額 Sales per land	16,013	16,853	16,529	16,360	16,403	18,534
土地 Land	1区画当たり面積 Area per land	207.50 m <sup>2</sup>	207.42 m <sup>2</sup>	206.64 m <sup>2</sup>	205.29 m <sup>2</sup>	205.86 m <sup>2</sup>	206.57 m <sup>2</sup>

\*戸建住宅は鉄骨・シャーウッドの新築物件のみを対象。また売建分譲による建物分はここでは請負戸建に含めています。(RC、リフォームを含めず)

Detached houses consist of newly built houses with steel-frame and wood-frame. Built to order houses on lands sold are also included in detached houses. (RC and remodeling excluded.)

## 契約(受注)顧客特性推移表(個別)

### Item-wise ratios of house buyers (Non-Consolidated)

	12.02-12.07	12.08-13.01	13.02-13.07	13.08-14.01	14.02-14.07	14.08-15.01	15.02-15.07	
自己資金比率 Buyers own funds as against total amount	38.4%	39.3%	40.7%	42.4%	37.5%	38.2%	36.1%	
建替比率 Percentage of re-builders	34.9%	35.8%	35.6%	34.1%	32.2%	33.8%	28.8%	
二世帯住宅 Percentage of two-generation duplex	21.7%	20.9%	21.1%	22.0%	18.6%	20.4%	18.7%	
紹介比率 Percentage of referral orders	(戸建のみ) Detached Houses	24.5%	23.0%	23.5%	27.2%	27.7%	29.8%	26.7%
	(集合建含) Include Apartment	35.8%	37.0%	37.5%	38.8%	42.4%	45.4%	42.7%
展示場比率 Percentage of buyers who decided to buy on tour to display home	68.6%	69.8%	70.0%	65.3%	64.3%	62.8%	66.1%	
坪単価(千円) Unit price per3.3sq.meters (thousand of yen)	760	768	786	807	819	833	844	
給与所得者割合 Percentage of company employees	57.0%	55.4%	55.4%	53.3%	53.9%	53.2%	55.3%	

## 積和不動産借り上げ入居率・管理室数

### Trend in Sekiwa Real Estate block leasing operation

	2010	2011	2012	2013	2014	2015(H)
シャーマン入居率 Occupancy ratio of Sha Maison properties	95.0%	95.6%	96.0%	96.2%	96.4%	96.6%
管理室数 Units under management	472,570	489,967	506,353	526,276	545,757	556,258

## 設備投資等(個別)

### Capital expenditure (Non-Consolidated)

(単位:百万円)  
(Millions of yen)

	2010	2011	2012	2013	2014	2015(H)
工場関係 Factories	5,811	3,337	3,897	6,665	1,136	864
賃貸物件 Real estate for rent	10,461	12,963	34,648	93,143	100,848	46,403
その他 Others	6,228	8,126	7,729	11,086	6,783	2,862
設備投資合計 Total	22,501	24,425	46,275	110,895	108,768	50,131
研究開発費 R & D expenditure	4,619	4,327	4,284	4,478	4,694	2,354
減価償却実施額 Depreciation expense	12,809	14,216	14,102	17,155	19,788	9,105

# 株式分布状況表

## The state of share distribution

	平成28年1月期 第2四半期末(2015年7月31日) As of July 31, 2015			平成27年1月期末(2015年1月31日) As of January 31, 2015			平成27年1月期 第2四半期末(2014年7月31日) As of July 31, 2014		
	株主数 Shareholders	株式数 Shares	株式比率 Percentage	株主数 Shareholders	株式数 Shares	株式比率 Percentage	株主数 Shareholders	株式数 Shares	株式比率 Percentage
政府及び公共団体 Government	0	0	0.00	0	0	0.00	0	0	0.00
金融機関 Financial institutions	192	252,989,474	35.65	200	245,780,210	35.12	197	231,427,744	33.36
銀行 Banks	52	37,836,033	5.33	55	37,365,733	5.34	53	36,841,633	5.31
信託銀行 Trust Banks	30	160,625,600	22.63	29	151,368,036	21.63	30	139,626,400	20.12
生命保険会社 Life insurance companies	26	32,077,885	4.52	32	34,089,185	4.87	26	31,622,985	4.56
損害保険会社 Nonlife insurance companies	6	11,234,432	1.58	6	11,405,132	1.63	6	11,457,932	1.65
その他金融機関 Other financial institutions	78	11,215,524	1.58	78	11,552,124	1.65	82	11,878,794	1.71
金融商品取引業者 Securities companies	54	34,575,365	4.87	45	38,733,074	5.53	51	28,545,761	4.11
外国人 Foreigners	710	241,086,870	33.97	676	224,107,781	32.02	609	237,040,092	34.16
法人 Companies	665	241,027,368	33.96	644	224,079,849	32.02	593	237,011,561	34.16
個人 Individuals	45	59,502	0.01	32	27,932	0.00	16	28,531	0.00
その他法人 Other companies	887	91,239,250	12.86	959	97,671,834	13.96	905	106,218,472	15.31
個人・その他 Individuals and others	59,087	80,110,860	11.29	62,036	93,335,718	13.34	47,638	89,127,831	12.85
自己名義株式 Treasury stock	1	9,681,647	1.36	1	217,317	0.03	1	1,467,753	0.21
合 計 Total	60,931	709,683,466	100.00	63,917	699,845,934	100.00	49,401	693,827,653	100.00

議決権を有する株主	Total number of shareholders with voting rights	55,971 名 Shareholders
総議決権数	Total number of voting rights	6,993,679 個 Rights
期中平均株式数(個別)	Average total number of shares issued during the term(non-consolidated)	702,738,890 株 Shares ※
期中平均株式数(連結)	Average total number of shares issued during the term(consolidated)	702,559,698 株 Shares ※
期末発行済株式数(個別)	Total number of shares issued (non-consolidated)	700,001,819 株 Shares ※
期末発行済株式数(連結)	Total number of shares issued (consolidated)	699,822,539 株 Shares ※

(平均1人当たり持ち株数)Average number of shares per shareholder	
平成28年1月期第2四半期末 (July 31, 2015)	11.647 株 Shares
平成27年1月期末 (Jan 31, 2015)	10.949 株 Shares
平成27年1月期第2四半期末 (July 31, 2014)	14.045 株 Shares
平成28年1月期第2四半期末累計期間に行った自己株式の買入れ (Repurchase of shares during the term) (取得総額 20,018百万円) (Total of 20,018 million yen)	9,709,618 株 Shares

※自己株式数を除く Excluding treasury stock